

DKK million	Q1 2021					FY 2021				
	Average	Median	High	Low	# of contr.	Average	Median	High	Low	# of contr.
Reported revenue	4,500	4,500	4,506	4,500	15	21,416	21,290	22,303	20,635	15
Revenue growth, % local currency	13%	13%	13%	13%	15	13%	13%	18%	10%	14
Organic revenue growth, %	13%	13%	13%	13%	15	13%	12%	17%	11%	13
Sell-out growth incl. temporarily closed stores	21%	21%	21%	21%	15	14%	14%	20%	12%	11
Gross profit excl. restructuring costs	3,444	3,442	3,563	3,375	14	16,173	16,129	16,931	15,485	15
<i>Gross margin excl. restructuring costs</i>	76.0%	76.1%	77.7%	73.9%	14	75.5%	75.5%	76.2%	74.9%	15
EBIT (After IFRS 16) excl. restructuring costs	834	833	1,043	595	15	4,912	4,899	5,536	4,568	15
EBIT margin excl. restructuring costs	18.4%	18.5%	22.5%	13.2%	15	22.9%	22.8%	24.9%	21.9%	15
Net profit	569	588	794	0	15	3,725	3,730	4,243	3,461	15
Earnings per share, basic	7	6	9	5	13	39	38	45	36	15
Dividend per share	0	0	0	0	6	15	15	24	9	14
Free cash flow*	-307	-457	18	-483	3	3,377	3,204	5,302	2,351	12
Number of concept stores, end period	2,691	2,690	2,709	2,680	9	2,693	2,690	2,723	2,670	11

DKK million	FY 2022					FY 2023				
	Average	Median	High	Low	# of contr.	Average	Median	High	Low	# of contr.
Reported revenue	22,666	22,371	24,704	20,767	15	23,637	23,560	25,951	22,107	14
Revenue growth, % local currency	6%	5%	11%	-3%	14	4%	4%	5%	1%	13
Organic revenue growth, %	5%	5%	11%	-3%	14	4%	3%	5%	1%	13
Sell-out growth incl. temporarily closed stores	5%	5%	10%	-3%	12	3%	3%	5%	1%	11
Gross profit excl. restructuring costs	17,076	16,966	18,825	15,510	15	17,840	17,776	19,827	16,555	14
<i>Gross margin excl. restructuring costs</i>	75.3%	75.0%	76.6%	74.5%	15	75.5%	75.5%	76.6%	74.5%	14
EBIT (After IFRS 16) excl. restructuring costs	5,495	5,360	6,483	4,658	15	5,916	5,709	6,950	5,224	14
EBIT margin excl. restructuring costs	24.2%	24.0%	27.0%	22.2%	15	25.0%	24.9%	27.9%	22.9%	14
Net profit	4,194	4,048	4,974	3,551	15	4,518	4,364	5,335	4,036	14
Earnings per share, basic	44	42	56	38	15	49	45	65	40	14
Dividend per share	17	16	32	9	14	18	17	36	9	14
Free cash flow*	4,953	4,959	6,273	3,744	12	5,228	5,221	6,460	4,053	12
Number of concept stores, end period	2,704	2,690	2,772	2,670	10	2,714	2,690	2,840	2,670	10

*After IFRS 16 - excludes fixed rental lease payments

Disclaimer: Mean earnings estimates are calculated by Pandora based on earnings projections made by the analysts who cover Pandora. Please note that any opinions, estimates or forecasts regarding Pandora's performance made by these analysts (and therefore the average estimate numbers) are theirs and do not represent opinions, forecasts or predictions of Pandora or its management. Pandora does not by its reference above or distribution imply its endorsement of or concurrence with such information, conclusions or recommendations.

Figures are in million DKK, except for EPS which is in DKK.