

DKK million	Q1 2025					FY 2025				
	Average	Median	High	Low	# of contr.	Average	Median	High	Low	# of contr.
Reported revenue	7,355	7,310	7,618	7,180	14	34,292	34,267	35,541	33,550	16
Revenue growth, local currency, %	7%	7%	10%	5%	14	9%	9%	11%	7%	14
<b>Organic growth, %</b>	<b>6%</b>	<b>6%</b>	<b>9%</b>	<b>5%</b>	<b>14</b>	<b>8%</b>	<b>8%</b>	<b>10%</b>	<b>6%</b>	<b>14</b>
Like-for-Like, %	6%	6%	7%	4%	14	5%	5%	7%	2%	14
Gross profit	5,856	5,840	6,108	5,687	15	26,996	26,945	28,124	26,208	16
<i>Gross margin, %</i>	79.7%	79.7%	80.2%	78.9%	15	78.7%	78.7%	80.0%	77.0%	16
Operating profit (EBIT)	1,610	1,608	1,682	1,526	15	8,224	8,249	8,941	7,440	16
<b>EBIT margin, %</b>	<b>21.9%</b>	<b>22.1%</b>	<b>22.3%</b>	<b>20.6%</b>	<b>15</b>	<b>24.0%</b>	<b>24.0%</b>	<b>26.0%</b>	<b>22.0%</b>	<b>16</b>
Net profit	1,025	1,017	1,074	985	14	5,424	5,406	6,073	4,827	15
Earnings per share, basic	12.9	12.9	13.4	12.4	12	69	69	80	62	14
Dividend per share	n/a					22	22	25	18	16
Free cash flow*	n/a					4,630	4,625	6,042	2,756	11

DKK million	FY 2026					FY 2027				
	Average	Median	High	Low	# of contr.	Average	Median	High	Low	# of contr.
Reported revenue	37,147	37,120	39,080	35,036	16	39,872	40,117	42,588	36,149	16
Revenue growth, local currency, %	8%	8%	11%	5%	14	7%	8%	10%	3%	14
<b>Organic growth, %</b>	<b>7%</b>	<b>8%</b>	<b>10%</b>	<b>4%</b>	<b>14</b>	<b>7%</b>	<b>7%</b>	<b>9%</b>	<b>3%</b>	<b>14</b>
Like-for-Like, %	4%	5%	6%	2%	14	4%	4%	5%	2%	14
Gross profit	29,172	29,280	30,272	27,378	16	31,448	31,843	32,904	28,248	16
<i>Gross margin, %</i>	78.5%	78.8%	80.4%	75.2%	16	78.9%	79.1%	82.2%	75.7%	16
Operating profit (EBIT)	9,102	9,014	10,044	7,858	16	9,978	10,213	11,000	8,185	16
<b>EBIT margin, %</b>	<b>24.5%</b>	<b>24.6%</b>	<b>26.8%</b>	<b>22.4%</b>	<b>16</b>	<b>25.0%</b>	<b>25.2%</b>	<b>26.8%</b>	<b>22.6%</b>	<b>16</b>
Net profit	6,098	6,054	6,930	5,148	15	6,770	6,906	7,647	5,351	15
Earnings per share, basic	80	79	97	69	14	93	90	113	75	14
Dividend per share	24	24	30	18	16	28	27	35	18	16
Free cash flow*	5,888	6,073	7,380	4,123	11	6,632	6,815	7,787	4,789	11

\*Including lease payments

Estimates based on Visible Alpha consensus dated 23.04.2025

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Figures are in million DKK, except for EPS and Dividend per share which are in DKK.